

REQUEST FOR QUOTATIONS (RFQ)

Date:

Project Title: Moldova Rural Connectivity Project - MRCP/G1/01

Project ID No. P180153

Source of Funding: Loan No.9672-MD

To: Potential Suppliers

Dear Supplier,

1. The Government of the Republic of Moldova has received financing from the World Bank (the “Bank” or the “WB”) in the form of a loan toward the cost of the Moldova Rural Connectivity Project. The S.A. ”Administrația Națională a Drumurilor” (“NRA” or JSC “National Road Administration”), an implementing agency (the “Purchaser”), intends to apply part of the proceeds of this loan to eligible payments under the contract for which this Request for Quotations is issued.
2. You are invited to submit your price quotation for the supply of the following vehicles:

No.	Item	Quantity
1.	5-Seat Passenger Car (Sedan)	13

3. You must quote for all the items under this invitation. Price quotations will be evaluated for all the items together and contract awarded to the firm offering the lowest evaluated price. Incomplete or partial Quotes will not be considered. Alternative quotations/options are not allowed.
4. Your price quotation in the form attached in PDF format shall be submitted electronically. Your price quotation shall be submitted to the following email address: *procurement@andsa.md*.
5. The deadline for receipt of your quotation by the Purchaser at the electronic address indicated above is: **December 19, 2025, 11:00 (local time)**. *Late quotations will be rejected.*
6. The quotations will be accompanied by relevant technical documentation and other relevant materials or information for each item. Please include images of the goods provided. The names and addresses of companies that are authorized to provide maintenance services and repairs on the territory of the Republic of Moldova. The Supplier must submit the certificate (declaration) issued by the Manufacturer or his authorized representative in the Republic of Moldova, attesting that the goods and its integral parts are original products.
7. The quotation(s) should follow the instructions below and the Terms and Conditions of Supply specified in the Attachment 3.

8. Procurement of the required goods and services is carried out in accordance with the ***Request for Quotations (RFQ)*** as specified in the [World Bank's "Procurement Regulations for IPF Borrowers" dated September 2023](#) ("Procurement Regulations").

9. Your quotation(s) shall be submitted as per the following instructions and in accordance with the attached Contract.

- (i) **PRICES:** The prices shall be quoted for delivery **CIP Chisinau** (MD-2004, Chisinau, Republic of Moldova, 12A, Bucuriei Street, S.A. „Administrația Națională a Drumurilor”) for imported goods, per INCOTERMS, 2020. Prices can be quoted in any Bank member country currency, but no more than three currencies.

In accordance with the provisions of the Law 176/2024, the import of goods and services intended for the implementation of the Project are exempt from VAT without the right to deduct, excise duty, customs duties, fee for customs procedures and tax for goods, that in the process of use, cause environmental pollution, and supplies of goods and services intended for implementation of the Project are subject to VAT exemption with the right to deduct, excise duty, tax for goods, that in the process of use, cause environmental pollution.

The tax exemption mechanism for application of fiscal and custom incentives is provided in the Government Decision no. 114/2025.

Upon written request by the Supplier, the Purchaser shall issue a letter confirming exemption of the taxes mentioned above. Such request shall be submitted by the Supplier in sufficient time prior to dispatching the Goods.

- (ii) **EVALUATION OF QUOTATIONS:** Quotations determined to be substantially responsive to the technical specifications will be evaluated by comparison of the total price, **excluding local taxes**, at destination as per paragraph above, converting to *Moldovan Leu* based on the exchange rate established by the National Bank of Moldova (as published by the bank on <http://www.bnm.md>) on the date specified in Paragraph 5 above of this RFQ.

In evaluating the Quotations, the Purchaser shall correct arithmetical errors on the following basis:

- a. if there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the Purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price shall be corrected;
- b. if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail, and the total shall be corrected; and
- c. if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.

Suppliers shall be required to accept correction of arithmetical errors. Failure to

accept the correction shall result in the rejection of the Quotation.

- (iii) **AWARD OF CONTRACT:** The award will be made to the Supplier offering the lowest evaluated substantially responsive quotation that meets the required technical specifications. The successful Supplier will sign a Contract as per attached form of contract (Attachment 1) and terms and conditions of supply (Attachment 3).
- (iv) **VALIDITY OF THE OFFER:** Your quotation(s) shall be valid for a period of *sixty (60)* days from the deadline for receipt of quotation(s) indicated in Paragraph 5 of this Request for Quotation.

10. Further information can be obtained during office hours from 08:00 to 16:30 hours (Chisinau time) from:

*JSC „National Road Administration”
Attn: Procurement Section
Office 401, Bucuriei str. 12A, MD 2004,
Chisinau, Republic of Moldova
E-mail: procurement@andsa.md
Website: www.andsa.md*

11. Inspections and Audits

- 11.1 The Supplier shall carry out all instructions of the Purchaser which comply with the applicable laws.
- 11.2 The Supplier shall permit, and shall cause its Subcontractors and consultants to permit, the Bank and/or persons appointed by the Bank to inspect the Supplier's offices and all accounts and records relating to the performance of the Contract and the submission of the Quotation, and to have such accounts and records audited by auditors appointed by the Bank if requested by the Bank. The Supplier's and its Subcontractors and consultants' attention is drawn to **Clause 6. Fraud and Corruption** of the Form of Contract, which provides, inter alia, that acts intended to materially impede the exercise of the Bank's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank's prevailing sanctions procedures).
- 12. A prospective Supplier requiring any clarification of the RFQ shall contact the Purchaser in writing at the Purchaser's email address specified in the Paragraph 10. The Purchaser will respond in writing to any request for clarification, provided that such request is received no later *than four (4) calendar days prior to the deadline for receiving of quotes*.
- 13. Suppliers must review all instructions, forms, terms, and specifications in the RFQ. Failure to comply with the requirements set out in the RFQ, or failure to submit the information and documentation requested in the RFQ, shall constitute grounds for exclusion or rejection of the Quotation.
- 14. The Supplier shall bear all costs associated with the preparation and submission of its

Quotation, and the Purchaser shall in no case be responsible or liable for such costs, regardless of the conduct or outcome of the procurement process.

15. The Purchaser reserves the right to accept or reject any Quotation, to cancel the procurement process, and to reject all Quotations at any time prior to the award of the contract, without thereby incurring any liability towards the Suppliers.
16. Please confirm by e-mail the receipt of this RFQ and whether you will submit the price quotation.

Sincerely,
JSC „National Road Administration”

Attachment 1 to the
REQUEST FOR QUOTATIONS (RFQ)

FORM OF CONTRACT NO. MRCP/G1/01

THIS AGREEMENT is made on **December XX, 2025**, between,

1. *S.A. „Administratia Nationala a Drumurilor”, Fiscal Code 1003600023559*, having its principal place of business at *12A Bucuriei str., MD 2004, Chisinau, Republic of Moldova, Tel: + 373 22 74 36 31*, (hereinafter called “the Purchaser”) on the one part, and
2. _____ (hereinafter called “the Supplier”) on the other part.

WHEREAS the Purchaser has invited quotations for ***Procurement of vehicles for the Moldova Rural Connectivity Project*** (hereinafter called “Contract”) and has accepted the Quotation by the Supplier for the supply of goods under Contract at the sum of _____

NOW THIS AGREEMENT WITNESSETHES as follows:

1. The following documents shall be deemed to form and be read and construed as part of this agreement, viz:
 - a) *Form of Quotation; Terms and Conditions of Supply, Technical Specifications;*
 - b) *Addendum (if applicable).*
2. Considering payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby concludes an Agreement with the Purchaser to execute and complete the supply of goods and remedy any defects therein in conformity with the provisions of the Contract.
3. The Purchaser hereby covenants to pay in consideration of the supply and acceptance of goods and remedying of defects therein, the Contract Price in accordance with Payment Conditions prescribed by Contract.
4. This Agreement is concluded for a period of **90 calendar days** for the delivery of the goods, including the warranty period.
5. **Termination**
 - 5.1 Termination for Default
 - (a) The Purchaser, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate the Contract in whole or in part:
 - (i) if the Supplier fails to deliver any or all the Goods within the period specified in the Contract, or within any extension thereof granted.

- (ii) if the Supplier fails to perform any other obligation under the Contract; or
 - (iii) if the Supplier, in the judgment of the Purchaser has engaged in fraud and corruption, as defined in **Clause 6** below, in competing for or in executing the Contract.
- (b) In the event the Purchaser terminates the Contract in whole or in part, the Purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods or Related Services like those undelivered or not performed and the Supplier shall be liable to the Purchaser for any additional costs for such similar Goods or Related Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.

5.2 Termination for Insolvency

- (a) The Purchaser may at any time terminate the Contract by giving notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Supplier, if such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Purchaser.

5.3 Termination for Convenience

- (a) The Purchaser, by notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Purchaser's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- (b) The Goods that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect:
- (i) to have any portion completed and delivered at the Contract terms and prices; and/or
 - (ii) to cancel the remainder and pay to the Supplier an agreed amount for partially delivered Goods and completed Related Services and for materials and parts previously procured by the Supplier.

6. Fraud and Corruption

If the Purchaser determines that the Supplier and/or any of its personnel, or its agents, or its Subcontractors, consultants, service providers, suppliers and/or their employees has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices (as defined in the prevailing Bank's sanctions procedures), in competing for or in executing the Contract, then the Purchaser may, after giving 14 days notice to the Supplier, terminate the Supplier's employment under the Contract and cancel the contract, and the provisions of Clause 5 shall apply as if such expulsion had been made under **Sub-Clause 5.1**.

7. Inspections and Audits

- 7.1 The Supplier shall carry out all instructions of the Purchaser which comply with the applicable laws where the destination is located.
- 7.2 The Supplier shall permit, and shall cause its Subcontractors and consultants to permit, the Bank and/or persons appointed by the Bank to inspect the Supplier's offices and all accounts and records relating to the performance of the Contract and the submission of the bid, and to have such accounts and records audited by auditors appointed by the Bank if requested by the Bank. The Supplier's and its Subcontractors and consultants' attention is drawn to **Clause 6. Fraud and Corruption**, which provides, inter alia, that acts intended to materially impede the exercise of the Bank's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank's prevailing sanctions procedures).

Purchaser Bank account details:

Supplier Bank account details:

Signature of the Purchaser:
FOR AND ON BEHALF OF

Signature of the Supplier:
FOR AND ON BEHALF OF

Name of Authorized Representative

Name of Authorized Representative

Attachment 2 to the
REQUEST FOR QUOTATIONS (RFQ)

FORM OF QUOTATION

(Date)

To: **S.A. "Administrația Națională a Drumurilor"**
Republic of Moldova, Chisinau,
MD-2004, 12A Bucuriei street.

We offer to execute **Procurement of Vehicles** within the **Moldova Rural Connectivity Project**,
contract no.: MRCP/G1/01 in accordance with the Conditions of Contract accompanying this
Quotation for the Contract Price of

_____ (amount in words and numbers)
(_____) (name of currency) excluding VAT and/or other local taxes in the amount
of _____

We propose to complete the delivery of Vehicles described in the Contract within a period of
_____ **calendar days** from the effective Date of the Contract.

This Quotation and your written acceptance will constitute a binding Contract between us. We
understand that you are not bound to accept the lowest or any Quotation you receive.

This Quotation shall be valid for a period of *sixty (60)* days from the deadline for receipt of
quotation(s).

Authorized Signature: _____

Name and Title of Signatory: _____

Name of Supplier: _____

Address: _____

Phone Number: _____

Email: _____

**Attachment 3 to the
REQUEST FOR QUOTATIONS (RFQ)**

Terms and Conditions of Supply

Project Name: *Moldova Rural Connectivity Project – MRCP/G1/01*

Purchaser: *JSC “National Road Administration”*

Consignees/Beneficiaries: *JSC “National Road Administration”*

1. Prices and Schedules for Supply

The description of the requested equipment is attached to the Terms and Conditions of Supply.

	<i>Item</i>	<i>Q-ty</i>	<i>Unit Price CIP Chisinau without VAT</i>	<i>Local taxes VAT, etc. for one unit</i>	<i>Total Price, CIP Chisinau</i>	<i>Delivery Time, day¹</i>
<i>1</i>	<i>2</i>	<i>3</i>	<i>4</i>	<i>5</i>	<i>6 ((4+5)*3)</i>	<i>7</i>
1.	5-Seat Passenger Car (Sedan)	13		0		90 days

Note: In case of discrepancy between unit price and Total derived from unit price, unit price shall prevail. If a Supplier refuses to accept the correction, its quotation will be rejected.

2. **Fixed Price:** The prices indicated above are firm and fixed and not subject to any adjustment during contract performance.
3. **Delivery Schedule:** The delivery shall be completed as per above schedule but not exceeding **90 (ninety) calendar days** from contract signature.
4. **Term/validity of the contract:** 90 (ninety) calendar days for delivery of the goods plus the warranty period.
5. **Insurance:** The Goods to be supplied under the Contract shall be fully insured, in freely convertible currency, against loss and/or damage occurring during manufacturing, procurement, transportation, storage, and delivery. The insurance coverage shall amount to 110 percent of the total value of the Goods and shall apply on a “warehouse-to-warehouse” basis, under an “all risks” policy, including War Risks. The Supplier shall arrange and bear the cost of the cargo insurance and shall designate the Purchaser as the Beneficiary under the policy.
6. **Applicable Law:** The Contract shall be interpreted in accordance with the laws of the Republic of Moldova.
7. **Resolution of Disputes:** The Purchaser and the Supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute between them under or

in connection with the Contract. In the case of a dispute between the Purchaser and the Supplier, the dispute shall be settled in accordance with the country procedures.

8. **Delivery and Documents:** The Supplier shall send the following documents to the Purchaser:
 - (i) *Invoice* indicating the description of the Goods, quantity, unit price, and total amount, in compliance with the Contract requirements;
 - (ii) *Tax Invoice* indicating the description of the Goods, quantity, unit price, and total amount, in accordance with the Contract.
9. **Payment** for Supplier's invoice will be made as follows: payment will be made 100% on acceptance of the goods within thirty (30) days after the date of the Acceptance Certificate for the respective delivery issued by the Purchaser. In case of a Supplier which is a resident of the Republic of Moldova, payments will be made in Moldovan Lei, equivalent to the invoiced amount, at the official exchange rate at the day of payment, as set by the National Bank of Moldova. In case of a foreign Supplier, the payment will be made in the currency quoted by the supplier in its quotation.
10. **Warranty:** The Goods supplied shall be covered by the manufacturer's/supplier's warranty starting from the date of delivery, in accordance with the Technical Specifications.
11. **Packaging and Marking Instructions:** The Supplier shall provide standard packing of the Goods as required to prevent their damage or deterioration during transit to their final destination.
12. **Defects:** All defects will be corrected by the Supplier without any cost to the Purchaser within *15 (fifteen) days* from the date of notice by Purchaser.
13. **Force-Majeure:** The Supplier shall not be liable for penalties or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force-Majeure.

For purposes of this clause, "Force-Majeure" means an event beyond the control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but not restricted to, act of Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

If a Force-Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by Force-Majeure event.

14. **Failure to Perform:** The Purchaser may cancel the Contract if the Supplier fails to deliver the Goods, in accordance with the above terms and conditions, in spite of a 10 (ten) day notice given by the Purchaser, without incurring any liability to the Supplier.
15. **Non-Performance and Damages:** If the Supplier fails to deliver any or all of the Goods, or

to perform the Related Services, within the period specified in the Contract, the Purchaser may, without prejudice to all its other remedies under the Contract, impose liquidated damages at a rate of 0.5% of the Contract Price of the undelivered Goods or unperformed Related Services for each week or part thereof of delay. The total amount of liquidated damages shall not exceed five percent (5%) of the Contract Price. Once the maximum limit has been reached, the Purchaser may, at its option, terminate the Contract without any liability to the Purchaser.

16. **Required Technical Specifications**

i. **GENERAL REQUIREMENTS**

The Supplier(s) must be established on the local market or be represented by an agent in the country, be an official dealer (or representative, or reseller) of at least one of the manufacturers, have its own authorized maintenance service.

The Supplier shall supply Goods that are new, unused, and of the latest current production.

The equipment supplied should be suitable to work under Moldovan conditions. The temperature varies from -25 C to +45 C and humidity varies from 5 to 100 percent.

ii. **SPECIFIC DETAILS AND TECHNICAL STANDARDS (MINIMUM)**

Suppliers shall indicate the name of the manufacturer and the proposed model as well as complete information on the proposed specifications. Suppliers must complete the mandatory cells as well as indicate the required information for each item/good proposed.

Technical Specification

5-Seat Passenger Car (Sedan) for “National Road Administration”

Only original vehicles equipped by the vehicle manufacturer shall be accepted.

Any retrofitting, reconfiguration, or modification of the vehicle is strictly prohibited and shall not be accepted.

Purchaser's Technical Specifications (Minimum requirements)	Supplier's Technical Specifications	Supplier's Statement of Compliance (Yes/No)	Q-ty	Unit Price	Total Price
5-Seat Passenger Car (Sedan)			13		
<i>Engine</i>					
type of engine: Diesel					
engine capacity: minimum 70 kW (95 CP)					
cubic capacity (cm ³): minimum 1.4					
<i>Fuel consumption</i>					
urban: maximum 6 L / 100 km					
extra urban: maximum 5 L / 100 km					
<i>Transmission</i>					
type: front wheel drive					
gearbox: min. 5+1 speed / manual					
<i>Wheels</i>					
wheelbase: minimum 2,600 mm					
wheel diameter: minimum 15"					
<i>Brakes</i>					
anti-lock brakes: ABS					
<i>Body</i>					
doors: 4					
seats: minimum 5					
driver's seat with height adjustment					

remote central locking				
Dimensions				
overall length: minimum 4,300 mm				
overall width: minimum 1,800 mm				
Vehicle equipment				
steering wheel adjustable for height and depth				
led/halogen headlight				
front airbags for driver and front passenger				
air conditioning				
radio receiver, USB, Bluetooth				
spare wheel				
Warranty				
Minimum 3 years or 100 000 km				

NAME OF THE SUPPLIER _____

Authorized signature _____

Place: _____

Date: _____