
NATIONAL ROAD ADMINISTRATION

CLARIFICATION DOCUMENT No.1

**Answers to the Requests for Clarification received from Consultants on
the Invitation for Expression of Interest**

**Consulting Services for Construction Supervision of M3
Cimișlia Bypass, km 18+700 – km 26+138**

(client's reference RSP/CS/M3/02/2026)

Issued on March 12, 2026

Question 1

Please confirm whether a detailed CV of the “Project Coordinator” must be included in this EOI stage or not, since it appears in the informing notes between brackets.

• technical, financial and administrative capacity	{No. of permanent staff for last five years (total staff and staff in relevant fields); relevant managerial capacity of the Project Coordinator (a detailed CV is required), turnover for last five years, membership of professional organizations, quality control/ quality assurance certification}
--	--

Answer

It is required to submit CV of the Project Coordinator, which is examined to determine the availability in the firm’s internal structure of the respective permanent staff.

Question 2

Please confirm that there is not a maximum number of projects to illustrate the Candidate’s experience, as long as the proposed project references meet the requirements set in section “2. Company experience” of the REOI document.

This question raises because of the format of Table 2, where it seems that the number of project references would limited to 10 (?). However, no limitation is set in the REOI document concerning the number of project references that can be incorporated to the EOI dossier. To boost our score, we intend to include as much project references meeting the criteria as possible.

Project No.: ___ of 10	
Project name:	Approx. value of the Works Contract: Approx. total value of the Supervision Contract: Approx. value of the services provided by your firm:

Answer

There is no limitation of the number of projects.

Question 3

We intend to submit our EOI by e-mail. It is very likely that “Taking- Over / Final acceptance certificates” of our claimed experience will be presented as an “Annex”, due to its size and number of pages.

Please confirm that it is acceptable to provide such “Annex” in a sole PDF file, shared by means of a Dropbox link (or a similar file-sharing platform).

The “EOI file” containing Table 1A, Table 1 and Table 2 dully filled in, as well as other information such as “*a brief description of the Consultant’s organization and an outline of the recent experience of the Consultant that is most relevant to the assignment*”, will be directly attached to the submission e-mail, and will have a maximum of 50 pages.

Answer

For the purpose of traceability of submission and archiving the documents in the systems under the sender-receiver control, the Client prefers that the documents are not sent through the third parties’ systems and would prefer documents to be managed in a manner to be able for being sent through email.

Question 4

Please confirm whether the three experience criteria in items 2.1 and 2.2 will be evaluated independently?

Answer

Yes. EoIs are evaluated under each sub-criterion independently.

Question 5

For the first point of 2.1 **Experience of Consultant in similar assignments:**
– Do these road supervision projects also need to be carried out under FIDIC Conditions of Contract?

Answer

Under the respective sub-criterion, the Client will evaluate aspects expressly stated therein (where FIDIC experience is not stated as required).

Supervision assignments related to the works executed under the FIDIC Conditions of Contract shall be evaluated under the next sub-criterion (second point of the para.2.1).

Question 6

For the second point of 2.1 **Experience of Consultant in similar assignments:**
– May we provide FIDIC-based supervision assignments that are not road projects?

Answer

Under the respective sub-criterion are evaluated aspects of experience expressly stated therein (FIDIC experience), irrespective of the sector where such experience is obtained. Therefore, experience in such assignments shall not necessarily be related to the road sector works.

Question 7

For Section 2.2 (experience in similar locations): – May we submit projects from the listed countries even if they do not meet the criteria of Section 2.1?

Answer

Under the respective sub-criterion are evaluated aspects of Consultant's experience in various geographical areas and exposure to different social and legal environments.

Question 8

Kindly consider expanding the list of acceptable regions under "similar locations" to include the Balkans, such as Albania and Kosovo, given their comparable infrastructure and project conditions.

Answer

The list of countries is provided to make a more defined point of reference, rather than anticipating situation of every potential participant. Participants shall be guided by the list states in the REOI.

Question 9

Are audited financial statements required at the EOI stage, or is a signed form confirming the annual turnover sufficient?

Answer

The Request for EOIs does not require submission of the financial reports. Participants shall only provide information on the turnover in any convenient form.

Question 10

Kindly consider extending the EOI pages limit to 70 pages to allow a more comprehensive presentation of the consultant's experience.

Answer

The stated limitation of the page number for this stage proved to be a balanced one, based on the Client's experience during the last years. Therefore, participants are invited to keep their submission within the limits currently stated.

Question 11

With reference to the Shortlisting Criteria 2. Company experience: 2.1 Experience of Consultant in similar assignments:

•*"The Consultant shall have successfully and substantially (at least 80%) completed at least two (2) construction supervision assignments for road construction or rehabilitation works, each with a minimum contract value equivalent to EURO 2,500,000 (two million five hundred thousand). These assignments must have been completed either as a sole consultant or as a member of a JV/Consortium/Association, with a minimum participation share of fifty percent (50%). Eligible assignments shall fall within the last ten (10) years, from 1 January 2015 up to the deadline for submission of Expressions of Interest."*

Please clarify whether contracts started **before** 1 January 2015 and completed in the past 10 years can be taken into account. If yes, will the entire value of services provided to date be taken into account, or only **value of services provided after** 1 January 2015?

Answer

As could be derived from the language of the requirement under the criterion at hand, for a contract to be considered qualifying the participant, the time-wise point important for such determination is the moment such contract is *successfully and substantially* **completed**. In this respect, any referenced contract of which the successful and substantial completion date falls within the stated timeframe will be considered affirmatively for the purpose of qualifying the participant.

It is confirmed that Consultant may present, as similar experience assignments, the projects successfully implemented under FIDIC Conditions of Contract, which were mostly undertaken and substantially completed during the past 5 years prior to deadline for submission of proposals. The start date may be a date prior to the related 'five years period'. As evidence of successful completion, the Consultant shall provide the Taking-Over Certificate(s) or equivalent confirmation acceptable to the Client, to demonstrate the successful completion of the assignment(s), as per RFP, TECH-2.

In this case, the entire value of services provided for the execution of contract will be taken into account during the evaluation.

Question 12

With reference to the Shortlisting Criteria 2. Company experience: 2.1 Experience of Consultant in similar assignments:

•“*The Consultant shall have successfully³ completed at least two (2) supervision assignments during the last ten (10) years involving works executed under the FIDIC Conditions of Contract for Construction (Red Book), either the 1st Edition 1999, the 2nd Edition 2017 (including amendments), or the FIDIC MDB Harmonised Edition 2010. For each assignment, the Consultant shall demonstrate a minimum own input of fifty percent (50%).*”

Considering the fact that numerous types of works are executed under the *FIDIC Conditions of Contract for Construction (Red Book)*, please confirm our understanding that the supervision assignments presented as similar experience can be related to any type of infrastructure, such as water/ wastewater, solid waste, railway, etc.

Answer

Please refer to the answer provided to the Question 6 above.

Question 13

With reference to the Shortlisting Criteria 2.2 Experience of Consultant in similar locations:

•“*For evaluation purposes, ‘similar locations’ will be considered: Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Romania, Russia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan and countries from Eastern Europe: Poland, Slovakia, Hungary, Czech Republic, Slovenia and Estonia.*”

Please confirm our understanding that the experience of the Consultant in similar locations can be related to any type of sector, such as transportation, energy, environmental, buildings, etc.

Answer

Under this criterion, Consultant's experience in various geographical areas and exposure to different social and legal environments is evaluated. Thus, Consultant's experience in similar locations can be related to any type of sector, such as transportation, energy, environmental, buildings, etc.

Question 14

We would also appreciate clarification regarding the current status of the procurement of the Works Contract, and the anticipated timing for the commencement of construction works, as this information would assist in planning the potential mobilization of the required experts.

Answer

The procurement process for the construction works is intended to be announced in March, with anticipated contract awarded at the beginning of July 2026.

Question 15

Please confirm whether the Designer's Representative, nominated by the Client, will only be administratively coordinated by the Consultant.

Answer

The duties of the Designer's Representative in such role are flowing from statutory requirements and the representative is the solely responsible to discharge such role. Therefore, the supervision consultant is only required to administratively coordinate such entity.

Question 16

REOI: **"1. Core business/structure and years of experience in business:**

The consultant must have maintained a minimum of ten (10) permanent professional staff in each of the five years, from 1 January 2020 up to the Submission deadline for Expressions of Interest.

Please clarify whether "professional staff" means staff with hands-on experience in road supervision or any staff involved in procurement **and** implementation of supervision contracts.

Answer

This requirement does not aim to assess the firm's staff in any specific area of expertise. It only aims to determine the firm's capacity to retain a minimum staffing level in a long term.

Question 17

REOI: "Key Experts will not be evaluated at the shortlisting stage."

Q 4: Please clarify whether only their names must be included in the EoI, or also CVs and other documents.

Answer

This statement seeks to expressly advise the participants that there is no part of EOI which should contain information on Key Experts. Therefore, no names of CV of the Key Experts are required.

Question 18

We would like to inquire about the specific deadline for the REOI of **Consulting Services for Construction Supervision of M3 Cimislia Bypass, Km 18+700 – Km 26+138**.

As we were provided previously in REOI, The deadline for submission was March 30th, 2026 at 10:00 am. However, later we found out that the deadline is delayed up to April 9th, 2026 from another source.

Please kindly clarify the deadline for the REOI of the above mentioned project.

Answer

Yes, the deadline has been extended.

Question 19

Consultancy Budget Confirmation: The EOI document do not specify the estimated budget or cost allocation for this assignment. Kindly confirm the consultancy budget to guide our EOI preparation in line with QCBS requirements.

Answer

The Client does not practice publishing the budget for the assignments, while leaving at the Consultants' discretion to decide on the approach to price the resources planned for the performance of assignment.

In addition, at this stage, there is no financial proposal required from participants, and the participants need no financial indication to guide itself in order to prepare their EOIs.