

## **Minutes of (online) Clarification Meeting with Participants**

Contract: RSP/G1/01\_04: Road Asset Management Equipment (RAME)

Meeting Date: April 14, 2026 (15.00 Athens time).

### Attendees:

- Representatives of NRA (Contracting Authority: I.Mornealo, V.)
- Representatives of EBRD PIU (O.Lipcean / A.Gronic)
- EBRD contracted technical Consultant
- Participants Bidder(s)

### 1. Opening of the Meeting

The meeting was opened by Mr. Oleg Lipcean, Procurement Specialist (EBRD PIU), who welcomed the participants and outlined the purpose of the session.

It was emphasized that:

- The meeting scope is for clarification purposes (technical aspects, tender documentation);
- It does not form part of the formal evaluation process;
- Any statements made during the meeting do not mean modification of the tender documents, unless confirmed through a formal written amendment from NRA side.

Participants were informed that the meeting was recorded and that official minutes would be circulated to all Participants, via ECEPP.

In addition, it was mentioned that:

- the tender is composed of four separate lots, each evaluated independently;
- Bidders may submit proposals for one or multiple lots;
- It was briefly pointed out that the procedure follows a two-stage approach, where:
- Stage 1: submission of qualifications and technical information/offer;
- Stage 2: shortlisted bidders will be invited to submit final technical and financial proposals.

### 2. Overview of the Procurement

The (EBRD contracted) technical expert Mr. Dario Mikic delivered a technical presentation, outlining key system requirements, main performance expectations, for each of the lots (presentation slides are attached at the end of these minutes).

The presentation was followed by the Q&As session:

### 3. Summary of Questions from Participants and Answers from EBRD contracted technical expert / EBRD PIU Procurement Specialist:

#### 3.1 General Procurement Questions from Participant(s)

It was confirmed to Participant(s) by O.Lipcean that:

- The procedure is two-stage, allowing refinement of solutions during evaluation of initial technical offer(s);
- The tender may continue even if only one bid is received at the first stage;
- Each lot has an individual estimate budget, within an overall allocated envelope.

3.2 Participant question: if it is possible to submit Alternative Proposals, specifically the possibility of submitting alternative proposals that are not 100% compliant with the requirements but may be more cost-effective and quicker to implement.

O.Lipcean informed that Participants may submit a base proposal per requirements, and/or alternative proposals, as Participants consider proper.

D.Mikic added that is exactly why we have a two-stage bidding - to see the alternative proposals in case prospective bidders cannot match fully the set technical specifications. And then based on those proposals the Contracting Authority team will decide whether it is going to downgrade the specifications. Maybe the specifications are too complex and nobody will be able to offer the complete integrated solution. But of course, the NRA is willing to find the best possible alternative and if so, is open to adjust the specification accordingly. The goal is to receive best possible solutions, with more functionalities. It is important to receive realistic system description with the required functionality, realistic delivery time, implementation period.

O.Lipcean clarified that:

- the two-stage process allows discussion and possible adjustment of specifications during the evaluation of technical offers at first stage of this tender;
- Alternative proposals are allowed, provided they remain relevant and technically justified;
- Key evaluation aspects will include functionality, delivery time, and implementation period.

### 3.3 Requests for Deadline Extension from Participant(s):

- A Participant expressed interest in requesting a postponement of the submission deadline with circa plus 3 weeks.  
O.Lipcean specified that:
- Such requests should be supported by clear and detailed justification;
- The contracting authority will analyze such requests and respond accordingly via ECEPP.

### 3.4 Submission Requirements

Participants were briefly reminded by O.Lipcean to:

Ensure inclusion of all mandatory documents in the submission dossier, per tender documents, and within the set deadlines.

### 4. Next Steps

O.Lipcean informed Participants that NRA/Contracting Authority will:

- Issue the official minutes of this clarification meeting, including clarifications provided;
- Share the minutes and Mr. Mikic's technical presentation with all Participants.

In addition, Participants were invited by O.Lipcean to submit any other questions within the indicated timeframe, per Tender documents;

### 5. Closing of the Meeting

No other questions or remarks have been made from this meeting participants.

The meeting was closed by O.Lipcean, who thanked all participants for their attendance and encouraged continued engagement through formal communication channels, via ECEPP.

End of Minutes

Next: Technical presentation from the side of the  
(EBRD contracted) technical expert Mr. Dario Mikic:

# RSP/G I /01\_04: ROAD ASSET MANAGEMENT EQUIPMENT

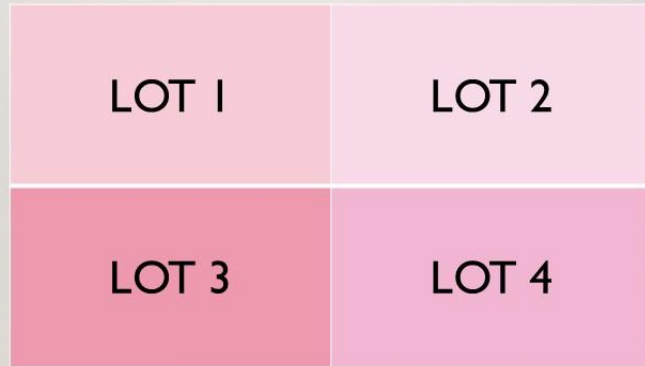
RAME PROCUREMENT  
REPUBLIC OF MOLDOVA

## RAME PROCUREMENT

- Country: *Republic of Moldova*
- Project: *Moldova Roads Rehabilitation V*
- EBRD Project ID: *Operation Number 54423*
- Client: *J.S.C. „NATIONAL ROAD ADMINISTRATION”*
- Contract: *RSP/G I /01\_04: Road Asset Management Equipment (RAME)*
- Type of Contract: *Goods*
- Procurement Method: *Open competitive procedure*
- *Multi-Stage without Prequalification*
- Procurement Process ID: *43190356*

# PROCUREMENT STRUCTURE

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## SCOPE OF PROCUREMENT

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- Road Asset Management solution
- GIS software for the systematization, record keeping, analysis of the road infrastructure
- Vehicle laboratory for collecting RAMS data

- Software for designing roads, bridges
- Bridge Management System
- System for monitoring/establishing the intensity of road traffic on national roads

- Ground Penetrating Radar Equipment
- Heavy Weight Deflectometer
- Grip tester
- Vehicle-mounted retro reflectometer
- Hand-held retro reflectometer
- Vehicle for measuring equipment

- Laboratory equipment- Asphalt mix analyser
- Automatic breaking point tester for bitumen

## LOT 1

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**Road Asset Management solution**

**GIS software for the systematization, record keeping, analysis of the road infrastructure**

**Vehicle laboratory for collecting RAMS data**

## LOT 2

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**Ground Penetrating Radar Equipment**

**Heavy Weight Deflectometer**

**Grip tester**

**Vehicle-mounted retro reflectometer**

**Hand-held retro reflectometer (3 units)**

**Vehicle for measuring equipment**

## LOT 3

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**Software for designing roads, bridges**

**Bridge Management System**

**System for monitoring/establishing the intensity of road traffic on national roads (15 licenses)**

**Laboratory equipment - Asphalt mix analyser**

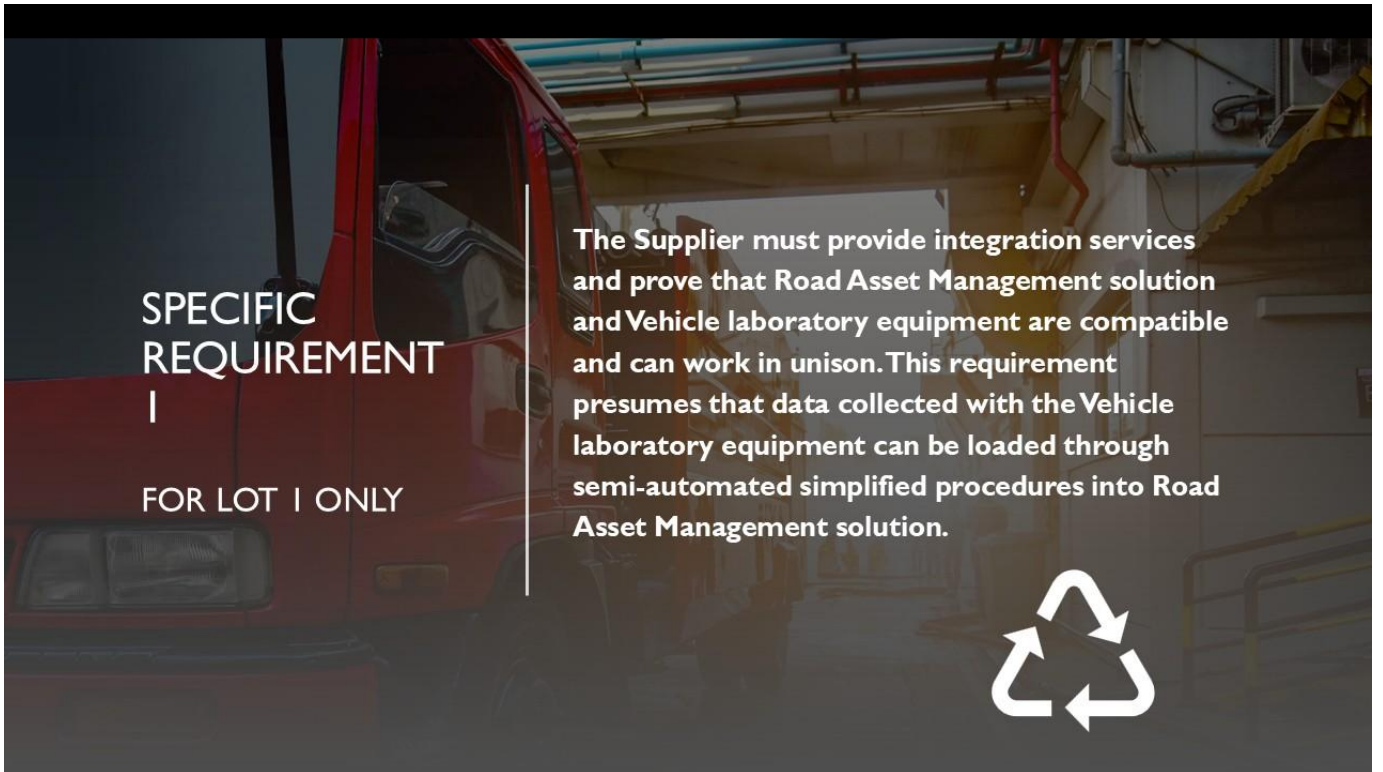
**Automatic breaking point tester for bitumen**

## LOT 4

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## SPECIFIC REQUIREMENTS



### SPECIFIC REQUIREMENT

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FOR LOT 1 ONLY

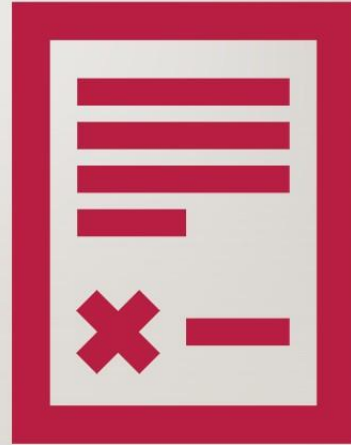
The Supplier must provide integration services and prove that Road Asset Management solution and Vehicle laboratory equipment are compatible and can work in unison. This requirement presumes that data collected with the Vehicle laboratory equipment can be loaded through semi-automated simplified procedures into Road Asset Management solution.



## SPECIFIC REQUIREMENT 2 FOR ALL LOTS

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The special requirement for all items procured under this tender is that all items must be offered with **5 (five) year extended warranty / maintenance period** which is included in price of the item offered.



## SPECIFIC REQUIREMENT 3 FOR LOT 2 ONLY

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**Dedicated vehicle for the measuring equipment** specified under Lot 2 is also part of the procurement.

The vehicle must be adequate for roads of lower pavement quality.





SPECIFIC  
REQUIREMENT  
4

FOR ALL LOTS

**The training** is required for all procured items except for System for monitoring/establishing the intensity of road traffic on national roads.



SPECIFIC  
REQUIREMENT  
5

FOR LOT 2 & LOT 4

If metrological verification/calibration for certain equipment is not available in Moldova, it should pass the procedure with a certified entity abroad.

END OF SECTION